

FIG. 1

SCANNED # 22

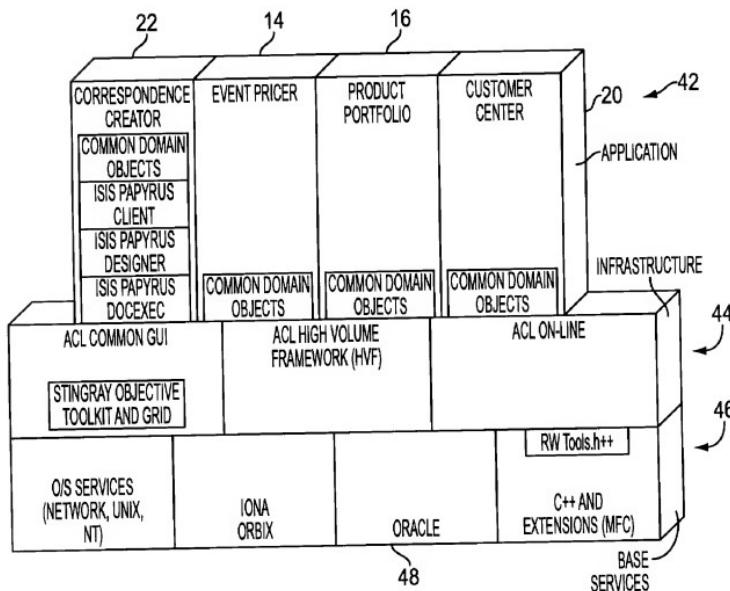
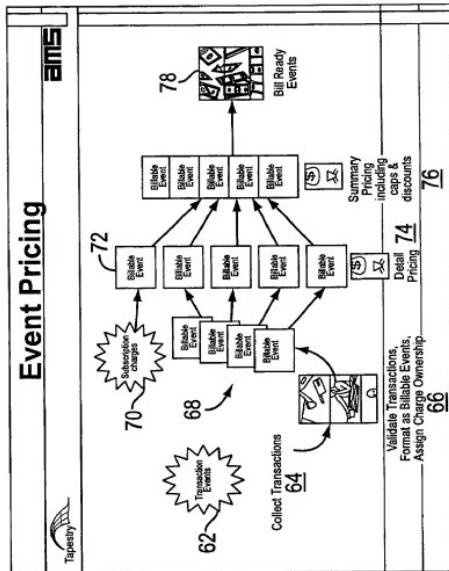


FIG. 2



3
E/G

Scenario #1 -- Exchange Startup



AMS ePowered

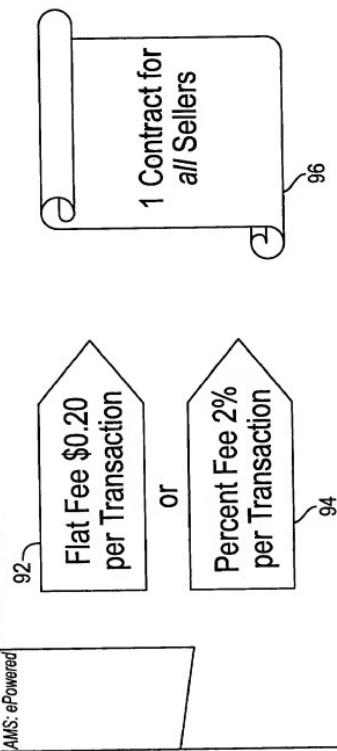


FIG. 4

Scenario #2 -- Top Sellers demand volume discount on \$\$\$s



ANSWERED

Base Transaction Fees @ 2%

With Negotiated Step Discounts

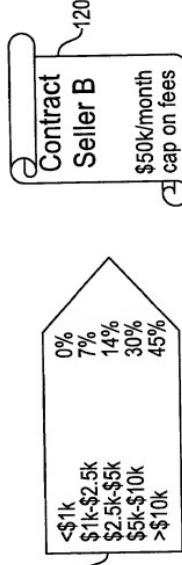


FIG. 5

FIG. 6

View Price Plans, Plan Selection Rule Set and Sensitivities; Tapestry Product Portfolio																																											
File Edit View Select Create Status Action Reports Help 																																											
<p>Plans Selection Sensitivities</p> <p>Code: Sup1</p> <p>Volume Discount on Amounts</p> <p>NAME: Released</p> <p>STATUS:</p> <p>144</p>	<p>Basic Information Related Services Price Plan Options</p> <table border="1"> <tr> <td>Code</td> <td>Sup1</td> <td>Name</td> <td>150</td> <td>Status</td> <td><input checked="" type="checkbox"/> Released</td> </tr> <tr> <td>Customer number</td> <td><input type="text"/></td> <td>Supplier</td> <td><input type="text"/></td> <td>Release date</td> <td>\$12/3/2000</td> </tr> <tr> <td colspan="2"><input type="checkbox"/> Volume Discount on Amounts</td> <td>Maximum selected destinations</td> <td><input type="text"/> 0</td> <td colspan="2"><input type="checkbox"/> Discontinued</td> </tr> <tr> <td colspan="2"><input type="checkbox"/> Transaction Value Percentage</td> <td>Billing name</td> <td><input type="text"/> AMS Exchange</td> <td colspan="2"><input type="checkbox"/> Billing name (Other)</td> </tr> <tr> <td colspan="2"><input type="checkbox"/> Volume Discount</td> <td>Plan period</td> <td><input type="radio"/> Bill period</td> <td colspan="2"><input type="checkbox"/> Volume Discount on Amounts</td> </tr> <tr> <td colspan="2"><input type="checkbox"/> Cap on Monthly Fee</td> <td>Factor Period</td> <td><input type="radio"/> Factor Period</td> <td colspan="2"><input type="checkbox"/> Billing name (Other)</td> </tr> <tr> <td colspan="6"> <p>Description</p> <p>This price plan supports a percentage charge per handled transaction, a volume discount on the total amount of charges and a monthly cap on fees.</p> <p>152</p> </td> </tr> </table>	Code	Sup1	Name	150	Status	<input checked="" type="checkbox"/> Released	Customer number	<input type="text"/>	Supplier	<input type="text"/>	Release date	\$12/3/2000	<input type="checkbox"/> Volume Discount on Amounts		Maximum selected destinations	<input type="text"/> 0	<input type="checkbox"/> Discontinued		<input type="checkbox"/> Transaction Value Percentage		Billing name	<input type="text"/> AMS Exchange	<input type="checkbox"/> Billing name (Other)		<input type="checkbox"/> Volume Discount		Plan period	<input type="radio"/> Bill period	<input type="checkbox"/> Volume Discount on Amounts		<input type="checkbox"/> Cap on Monthly Fee		Factor Period	<input type="radio"/> Factor Period	<input type="checkbox"/> Billing name (Other)		<p>Description</p> <p>This price plan supports a percentage charge per handled transaction, a volume discount on the total amount of charges and a monthly cap on fees.</p> <p>152</p>					
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142

144

FIG. 7

View Price Plans, Plan Selection Rule Set and Sensitivities-Tapestry-Product Portfolio

File Edit View Select Create Status Action Reports Help

PP T_b S OK ?

Plans Selection Sensitivities

Sup1 Volume Discount on Amounts

CODE: NAME: Transaction Value Percentage

STATUS: Released

Basic Information:

Name: Transaction Value Percentage

Description: This algorithm provides a percentage change per handled transaction.

Process steps that are part of this algorithm (in order)

Order	Calculation	Type	Additional...	Rate Inv.	TMA	TMA Name
1.	Percent Change Detail	R			2%	Chances

View Process Step
Move Up
Move Down
Add
Remove

162

164 163 165 166 168

8
E

View Tariff Model Areas and TMA Sensitivities-Tapestry-Product Portfolio																																																											
File Edit View Select Create Status Action Reports Help																																																											
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<input type="checkbox"/> - <input type="checkbox"/> ACCUM-Accumulation-1/1/1999 <input type="checkbox"/> CAP-25,000 Cap-9/23/2000 <input type="checkbox"/> HOSUP-Home Supplies-4-Perc. Charge-9/2 <input type="checkbox"/> OFSUP-Office Supplies-Perc. Charge-9/2 <input checked="" type="checkbox"/> Perc-2% Charge-9/23/2000 <input type="checkbox"/> Subs-F-Subscription Fee Discount-9/23/20 <input type="checkbox"/> Suppl-Supply Discount-9/23/2000		<input type="checkbox"/> 9/23/2000		<input type="checkbox"/> PP <input type="checkbox"/> Tm <input type="checkbox"/> S <input checked="" type="checkbox"/> OK <input type="checkbox"/> F <input type="checkbox"/> C <input type="checkbox"/> U <input type="checkbox"/> QV																																																							
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Ready

FIG. 9

View Tariff Model Areas and TMA Sensitivities-Tapestry-Product Portfolio

File Edit View Select Create Status Action Reports Help

TMA Info Details

Tariff Model Areas

- ACCUM-Accumulation-9/11999
- CAP-\$25,000 Cap-9/23/2000
- HOSUP-Home Supplies-Perc. Charge-9/2
- OFSUP-Office Supplies-Perc. Charge-9/2
- Perc-2% Charge-9/23/2000
- SubsF-Subscription Fee Discount-9/23/2000
- Supp-Supply Discount-9/23/2000

TMA Info Details

Tariff Model Areas

NAME: 2% Charge
STATUS: Released

CODE: Perc

Description of selected calculation option

Tariff Model Area	Calculation Options	Tariff Model Entities
Calculation	Measure unit	TMA option group
Percent Charge		
Tariff model entities		
Percentage Amount		
12	182	

Zonal coverage Service coverage Tariff week Tier or taper

1 Ready

FIG. 10

View Price Plans, Plan Selection Rule Set and Sensitivities Tapestry-Product Portfolio

File Edit View Select Create Status Action Reports Help

PP S OK D M C Q

Sup 1

Volume Discount on Amounts

Released

CODE:	NAME:	STATUS:
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Basic Information

Name	Volume Discounts
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Description

This algorithm provides a discount on total fees per bill period.

Process steps that are part of this algorithm (in order)

Order	Calculation	Type	Adj/F...	Rate Inv	TMA	TMA Name
1	Taper Discount	Summary		Bill Err	Supply	

View Process Step
Move Up
Move Down
Add...
Remove

192

Plans Selection Sensitivities

Price Plans Sun - Volume Discount on Amounts - 9/23/2000

Selection Rules

- └─ Transaction Value Percentage
- └─ Cap on Monthly Fee

FIG. 11

View Tariff Model Areas and TMA Sensitivities-Tapestry-Product Portfolio																												
File Edit View Select Create Status Action Reports Help <input type="button" value="TMA Info"/> <input type="button" value="Details"/>	<input type="button" value="CAP-25,000 Cap-9/23/2000"/> <input type="button" value="9/25/2000"/> <input type="button" value="PP"/> <input type="button" value="Tm"/> <input type="button" value="S"/> <input checked="" type="checkbox"/> <input type="button" value="OK"/> <input type="button" value="Cancel"/> <input type="button" value="Help"/> <input type="button" value="?"/>																											
Suppl Supply Discount CODE: Released NAME: STATUS: Description of selected calculation: <p>The Taper Discount calculation performs a discount on an accumulated charge based upon the total charge over a bill period. For all the taper bands covered by the total value, a Zonal coverage</p>																												
<table border="1"> <thead> <tr> <th>Tariff Model Area</th> <th>Calculation Options</th> <th>Tariff Model Entities</th> </tr> </thead> <tbody> <tr> <td> Code <input type="checkbox"/> Suppl </td> <td> Name <input type="checkbox"/> Supply Discount </td> <td> Status <input type="checkbox"/> Active Effective date <input type="button" value="9/23/2000"/> </td> </tr> <tr> <td> Calculation <input type="checkbox"/> Taper Discount </td> <td> Measure unit <input type="checkbox"/> None </td> <td> TMA option group <input type="checkbox"/> None </td> </tr> <tr> <td colspan="3"> Description of selected calculation: <p>The Taper Discount calculation performs a discount on an accumulated charge based upon the total charge over a bill period. For all the taper bands covered by the total value, a Zonal coverage</p> </td> </tr> <tr> <td colspan="3"> Service coverage <input type="checkbox"/> ... <input checked="" type="checkbox"/> </td> </tr> <tr> <td colspan="3"> Tariff week <input type="checkbox"/> ... <input checked="" type="checkbox"/> </td> </tr> <tr> <td colspan="3"> Tariff fee or taper <input type="checkbox"/> ... <input checked="" type="checkbox"/> </td> </tr> <tr> <td colspan="3"> SupDi <input type="checkbox"/> ... </td> </tr> <tr> <td colspan="3"> Description of tariff model area Specifies the discount for the Supplies <input type="text" value="212"/> </td> </tr> </tbody> </table>		Tariff Model Area	Calculation Options	Tariff Model Entities	Code <input type="checkbox"/> Suppl	Name <input type="checkbox"/> Supply Discount	Status <input type="checkbox"/> Active Effective date <input type="button" value="9/23/2000"/>	Calculation <input type="checkbox"/> Taper Discount	Measure unit <input type="checkbox"/> None	TMA option group <input type="checkbox"/> None	Description of selected calculation: <p>The Taper Discount calculation performs a discount on an accumulated charge based upon the total charge over a bill period. For all the taper bands covered by the total value, a Zonal coverage</p>			Service coverage <input type="checkbox"/> ... <input checked="" type="checkbox"/>			Tariff week <input type="checkbox"/> ... <input checked="" type="checkbox"/>			Tariff fee or taper <input type="checkbox"/> ... <input checked="" type="checkbox"/>			SupDi <input type="checkbox"/> ...			Description of tariff model area Specifies the discount for the Supplies <input type="text" value="212"/>		
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Description of tariff model area Specifies the discount for the Supplies <input type="text" value="212"/>																												
<input type="button" value="4"/>																												

FIG. 12

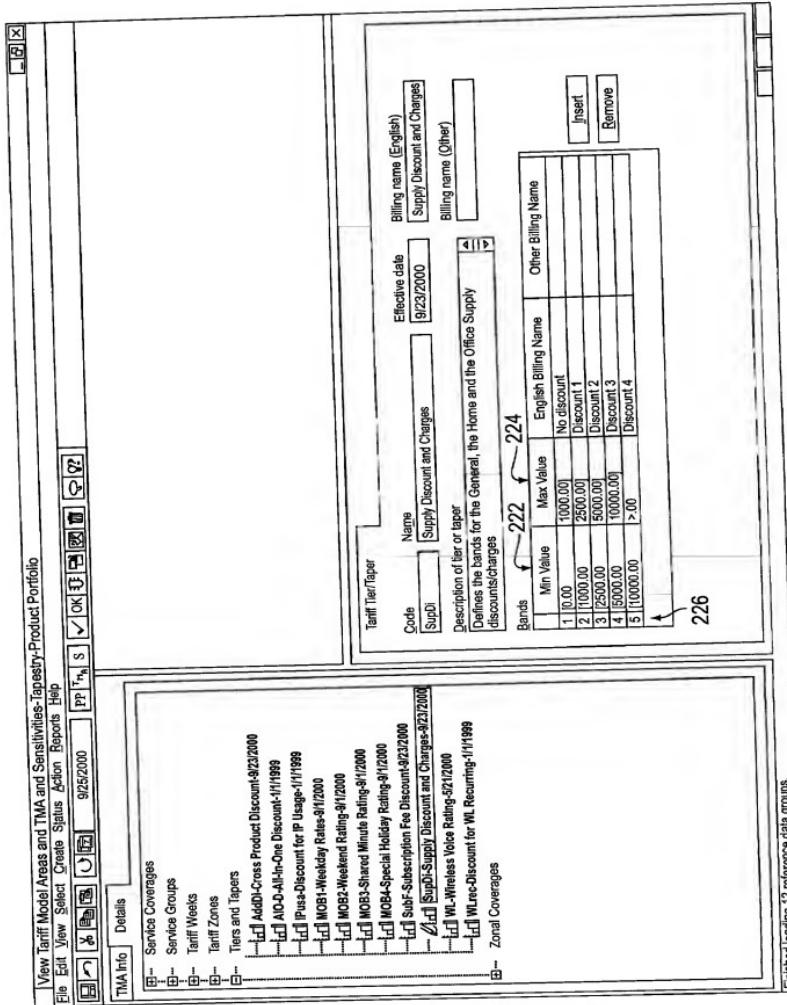


FIG. 13

View Tariff Model Areas and TMA Sensitivities-Tapestry-Product Portfolio

File Edit View Select Create Status Action Reports Help

TMA Info Details

□ Tariff Model Areas

ACCUM-Accumulation-1/1/1998
 CAP-\$25,000 Cap-9/23/2000
 HOSUP-Home Supplies-Prc. Charge-9/2
 OFSUP-Office Supplies-Prc. Charge-9/2
 Prc-2% Charge-9/23/2000
 Subs-Subscription Fee Discount-9/23/2000
 Suppl-Supply Discount-9/23/2000

CODE: Supply Discount

NAME: Released

STATUS:

9/25/2000 P² T₀ S ✓ OK ⌂ ⌃ ⌄ ⌅ ⌆ ⌇ ⌈ ⌉ ⌊ ⌋

Tariff Model Area Calculation Options Tariff Model Entities

Measure unit TMA option group

Calculation

Tier Discount

Tariff Model entities

Band	Percentage Amount
1.1	0
2.2	5
3.3	10
4.4	15
5.5	20

226 242

Description of selected calculation option

Zonal coverage Service coverage Tariff week Tier of later

SubID

4

Ready

FIG. 14

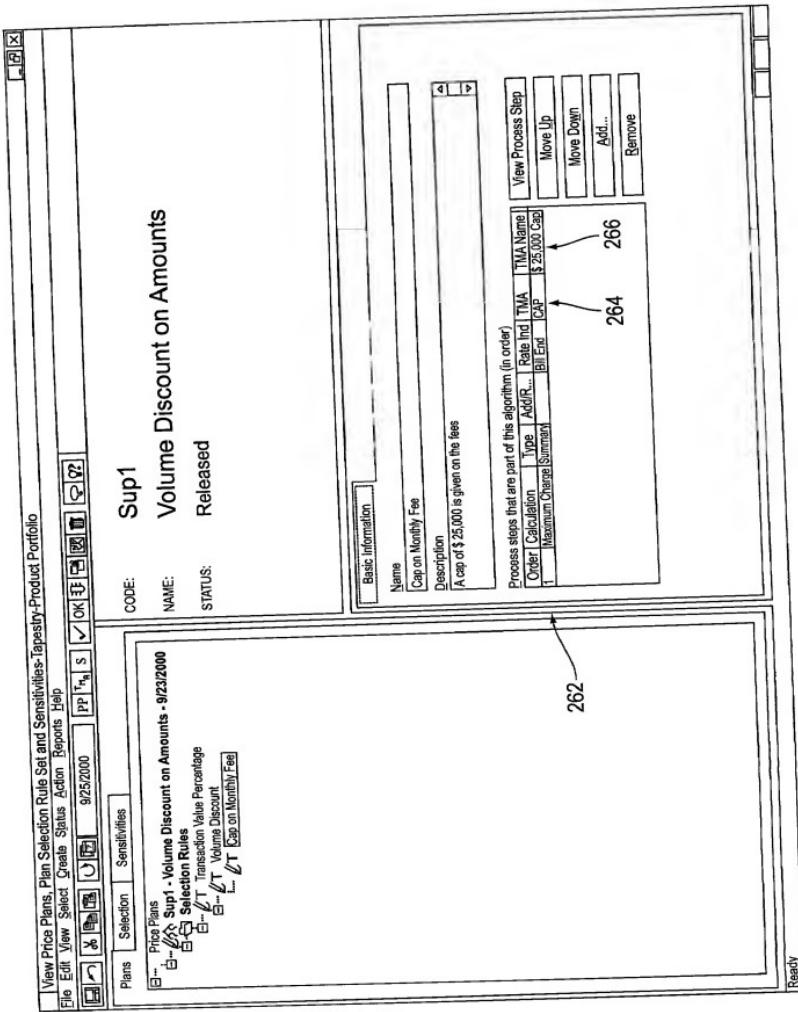


FIG. 15

View Tariff Model Areas and TMA Sensitivities-Tariff-Product Portfolio

File Edit View Select Create Status Reports Help

TMA info	Details
----------	---------

... Tariff Model Areas
 ACCUM-Accumulation-9/1/1999
 EICAP-\$ 25,000 Cap-9/23/2000
 HOSUP-Home Supplies-Perc. Charge-9/12
 OFSUP-Office Supplies-Perc. Charge-9/12
 Perc-2% Charge-9/23/2000
 Subs-F-Subscription Fee Discount-9/23/2000
 Suppl-Supply Discount-9/23/2000

Code: CAP
 NAME: \$ 25,000 Cap
 STATUS: Released

TMA Model Area

Code	Name	Status	Effective date
CAP	\$ 25,000 Cap	Active	9/23/2000

Calculation Options

Calculation	Measure unit	TMA option group
CAP	None	None

Maximum Charge

Description of selected calculation:
 This calculation is designed to charge no more than a specific maximum value. The current charge is compared against a maximum value. If the total charge exceeds this value, a change is made.

Zonal coverage

Tariff week

Description of tariff model area:
 There is a maximum charge of 25,000 \$ per month.

OK ?

FIG. 16

View Tariff Model Areas and TMA Sensitivities-Tariff Product Portfolio

File Edit View Select Create Status Action Reports Help

TMA Info Details

CODE: CAP
NAME: \$ 25,000 Cap
STATUS: Released

TMA Model Areas

ACCUM-Accumulation-1/11/1999
 Cap-\$ 25,000 Cap-9/23/2000
 HOSUP-Home Supplies-Perc. Charge-9/2
 OFSUP-Office Supplies-Perc. Charge-9/2
 Per-2% Charge-9/23/2000
 Subs-Subscription Fee Discount-9/23/2000
 Supp-Supply Discount-9/23/2000

Tariff Model Areas

Calculation Options

Measure unit

TMA option group

Maximum Charge

Tariff model entries

Maximum Charge
1 25000

Description of selected calculation option

Zonal coverage

Tariff week

Tier or tierper

302

Ready

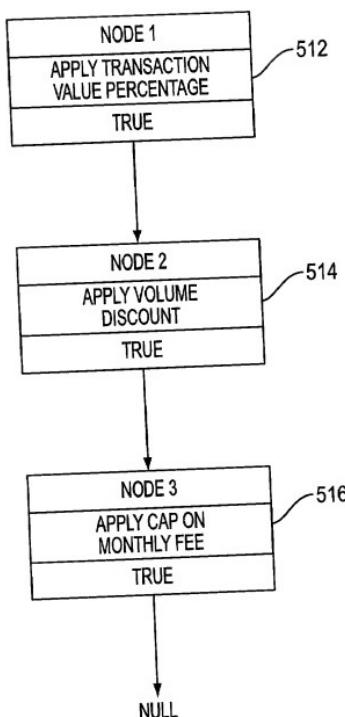


FIG. 17



Scenario #3 - Step transaction fees within product families

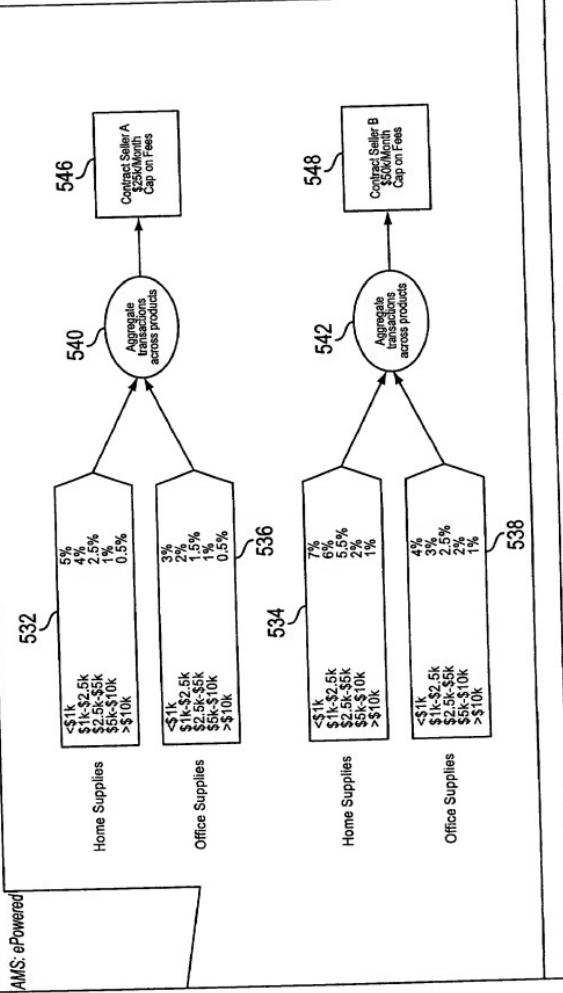


FIG. 18

FIG. 19

View Price Plans, Plan Selection Rule Set and Sensitivities-Product Portfolio

File Edit View Selected Create Status Action Reports Help

9/25/2000 PP Tm S ✓ OK F G B P ?

Plans	Sensitivities
<input type="checkbox"/> Price Plans	
<input checked="" type="checkbox"/> Selection Rules	
<input type="checkbox"/> Home Supplies?	566
<input type="checkbox"/> Percentage Change - Home	570
<input type="checkbox"/> Cross Product Discount	574
<input type="checkbox"/> Cap on Monthly Fee	568
<input type="checkbox"/> Office Supplies?	566
<input type="checkbox"/> Percentage Change - Office	574
<input type="checkbox"/> Cross Product Discount	564
<input type="checkbox"/> Cap on Monthly Fee	572
	576

Sup2

Product Specific Charges

CODE: NAME: STATUS:

Released

Basic Information

Code	Name	Status
Sup2	Product Specific Charges	Released
Customer numbers	Supplier	Maximum destinations
<input type="checkbox"/>	<input checked="" type="checkbox"/> ANS Exchange	<input type="checkbox"/> Discontinued

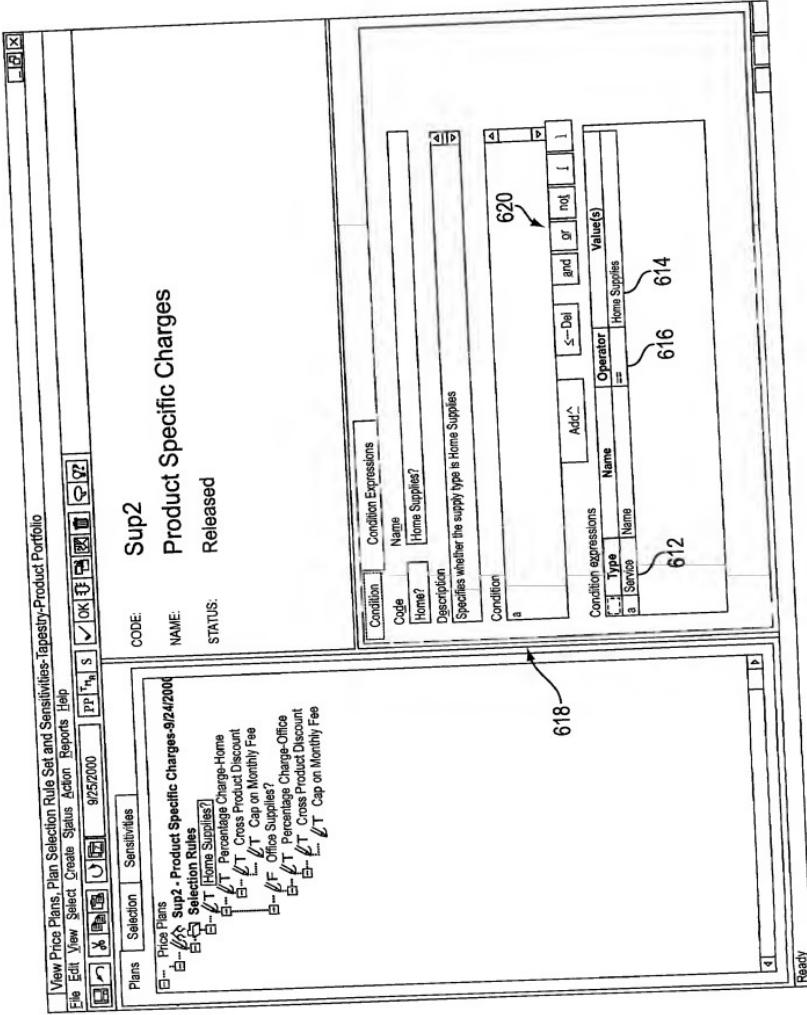
Price Plan Options

Price plan rating period	Plan period
<input type="radio"/> Bill period	<input type="radio"/> Product
Factor	<input type="checkbox"/> Other
0	

Description

This price plan supports a product specific percentage change on the collected fees, a cross product discount and a cap on the total charges.

Ready



EIG. 20

FIG. 21

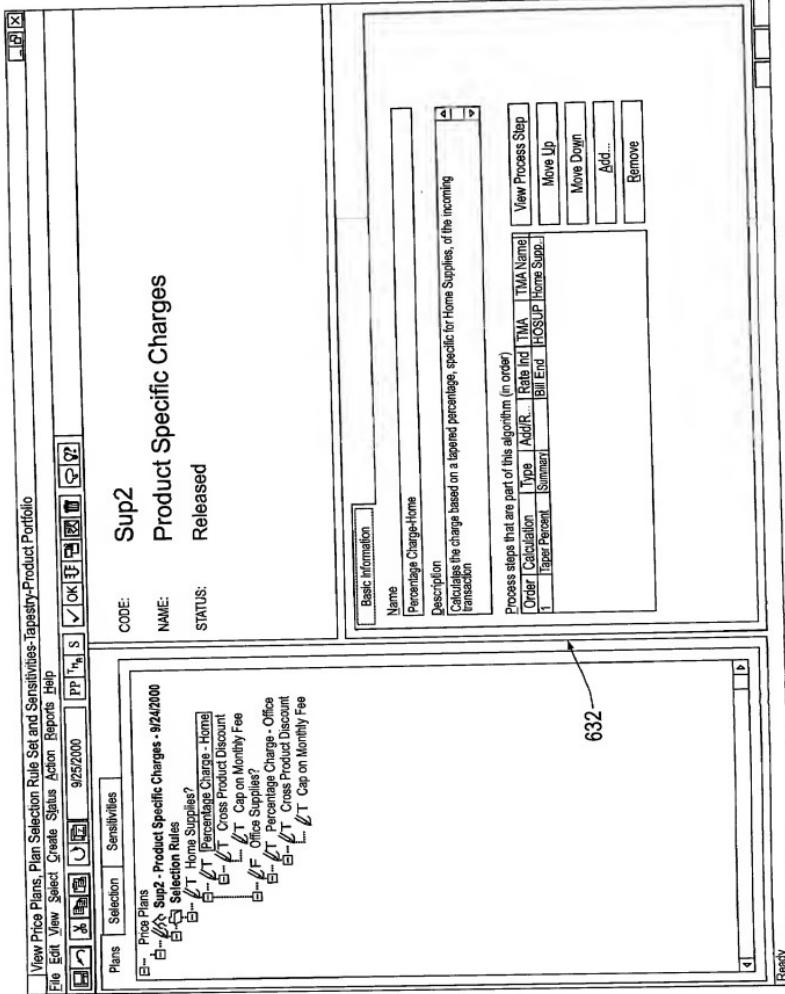


FIG. 22

View Tariff Model Areas and TMA Sensitivities-Tariff-Product Portfolio																																								
File Edit View Select Create Status Action Reports Help <input type="button" value="ACCUM-4"/> <input type="button" value="CAP-35"/> <input type="button" value="9/25/2000"/> <input type="button" value="PP"/> <input type="button" value="T<sub>h</sub>"/> <input type="button" value="S"/> <input checked="" type="checkbox"/> <input type="button" value="OK"/> <input type="button" value="Cancel"/> <input type="button" value="Help"/> <input type="button" value="Exit"/>																																								
TMA Info TMA Details Tariff Model Areas <input type="checkbox"/> ACCUM-4-Accumulation-9/1/1999 <input type="checkbox"/> CAP-35-Cap-9/23/2000 <input type="checkbox"/> HOSUP- Home Supplies-Perc. Charge-9/24 <input type="checkbox"/> OFSUP-Office Supplies-Perc. Charge-9/24 <input type="checkbox"/> Pac-2%-Charge-9/23/2000 <input type="checkbox"/> SubF-Subscription Fee Discount-9/23/2000 <input type="checkbox"/> Suppl-Supply Discount-9/23/2000																																								
HOSUP Home Supplies-Perc. Charge CODE: Released NAME: STATUS:																																								
Tariff Model Area <input type="button" value="Calculation Options"/> Tariff Model Entries <table border="1"> <tr> <td>Code</td> <td>Name</td> <td>Status</td> </tr> <tr> <td>HOSUP</td> <td>Home Supplies-Perc. Charge</td> <td>Active</td> </tr> <tr> <td></td> <td></td> <td>Effective date 9/24/2000</td> </tr> <tr> <td></td> <td></td> <td>TMA option group None</td> </tr> <tr> <td></td> <td></td> <td>Measure unit None</td> </tr> <tr> <td>Calculation</td> <td>Tarif Percent</td> <td></td> </tr> <tr> <td></td> <td>Description of selected calculation</td> <td>The tarif percent performs a percentage calculation of the accumulated charges.</td> </tr> <tr> <td></td> <td>Service coverage</td> <td><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></td> </tr> <tr> <td></td> <td>Tariff week</td> <td><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></td> </tr> <tr> <td></td> <td>Supplier or taper</td> <td><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></td> </tr> <tr> <td></td> <td>SubD</td> <td><input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/></td> </tr> <tr> <td></td> <td>Description of tariff model area</td> <td></td> </tr> <tr> <td></td> <td>Calculates the charge based on a tapered percentage of the incoming transaction</td> <td>642</td> </tr> </table>		Code	Name	Status	HOSUP	Home Supplies-Perc. Charge	Active			Effective date 9/24/2000			TMA option group None			Measure unit None	Calculation	Tarif Percent			Description of selected calculation	The tarif percent performs a percentage calculation of the accumulated charges.		Service coverage	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		Tariff week	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		Supplier or taper	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		SubD	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>		Description of tariff model area			Calculates the charge based on a tapered percentage of the incoming transaction	642
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		Effective date 9/24/2000																																						
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	SubD	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>																																						
	Description of tariff model area																																							
	Calculates the charge based on a tapered percentage of the incoming transaction	642																																						

FIG. 23

File Edit View Select Create Status Action Reports Help

PP Tn S ✓ OK F G C ?

TMA Info

Tariff Model Areas

- ACCUM-Accumulation-11/1999
- GAP-25,000 Cap-9/23/2000
- HSUP-Home Supplies-Prc. Charge-9/24
- OFSUP-Office Supplies-Prc. Charge-9/24
- Prc-% Charge-9/23/2000
- Subs-Subscription Fee Discount-9/23/2000
- Supp-Supply Discount-9/23/2000

TMA Info

TMA Info

NAME: HOSUP

STATUS: Released

CODE:

Home Supplies-Prc. Charge

TMA option group

Tariff Model Areas

Calculation Options

Tariff Model Entries

Measure unit

Taper Percent

Tariff model entries

Band	Percentage amount
1.1	5
2.2	4
3.3	2.5
4.4	1
5.5	10.5

Description of selected calculation option

Zonal coverage

Service coverage

Tariff week

Tier or tier

SupD

652

Ready

FIG. 24

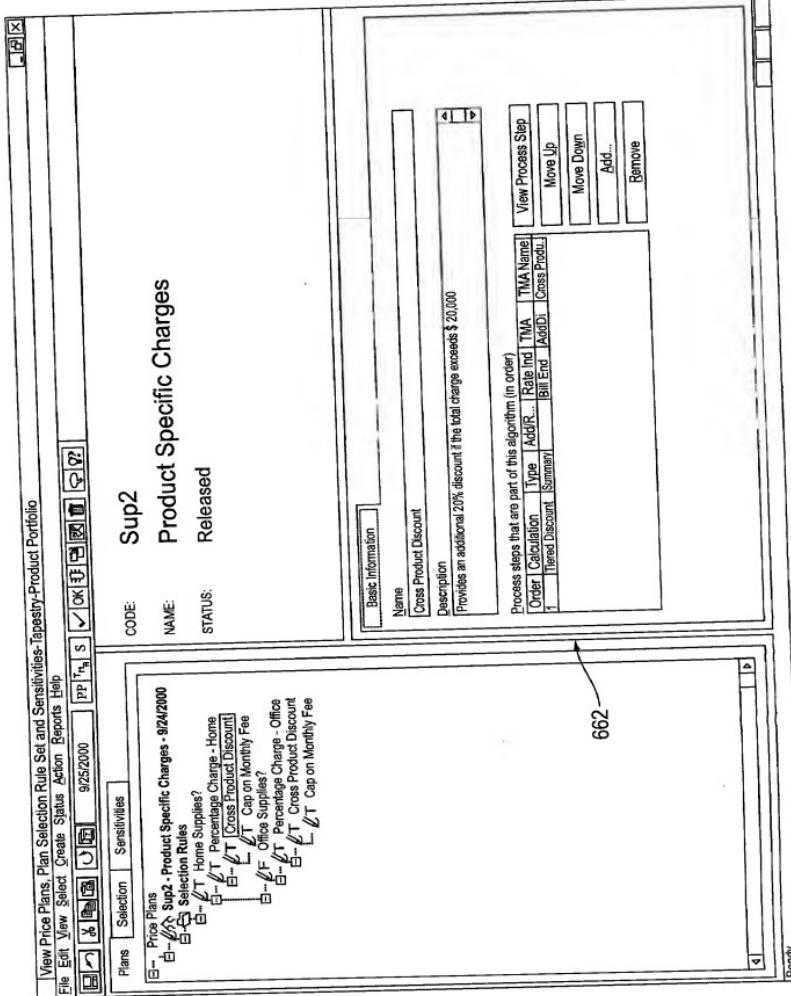


FIG. 25

FIG. 26

FIG. 27

View Tariff Model Areas and TMA Sensitivities-Taristy-P-Product Portfolio

File Edit View Select Create Status Action Reports Help

Tariff Model Areas

ACCUM4-Accumulation-1/1/1999
AddDi-Cross Product Discount
CAP-\$25,000 Cap-9/23/2000
HOSUP-Home Supplies-Perc. Charge-9/24/
OFSUP-Office Supplies-Perc. Charge-9/24/
Parc-2% Charge 9/23/2000
SubSF-Subscription Fee Discount-9/23/2000
Suppl-Supply Discount 9/23/2000

TMA Info

Tariff Model Areas

Details

NAME: AddDi

STATUS: Released

CROSS PRODUCT DISCOUNT

CODE: AddDi

Tariff Model Areas

Calculation Options

Measure unit

TMA option group

Tariff Model Entries

Tariff Model Entries

Turned Discount

Tariff model entries

Band Percentage Amount
11 0
22 20

Description of selected calculation option

Zonal coverage

Service coverage

Tariff week

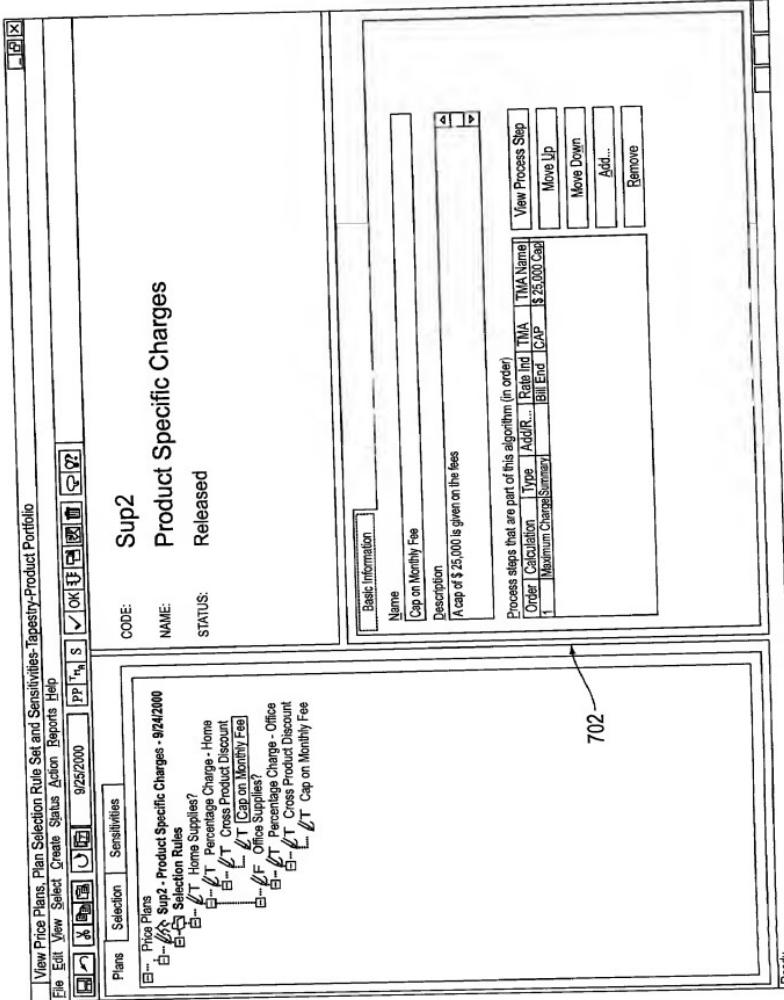
Tier or taper

AddDi

Ready

692

FIG. 28



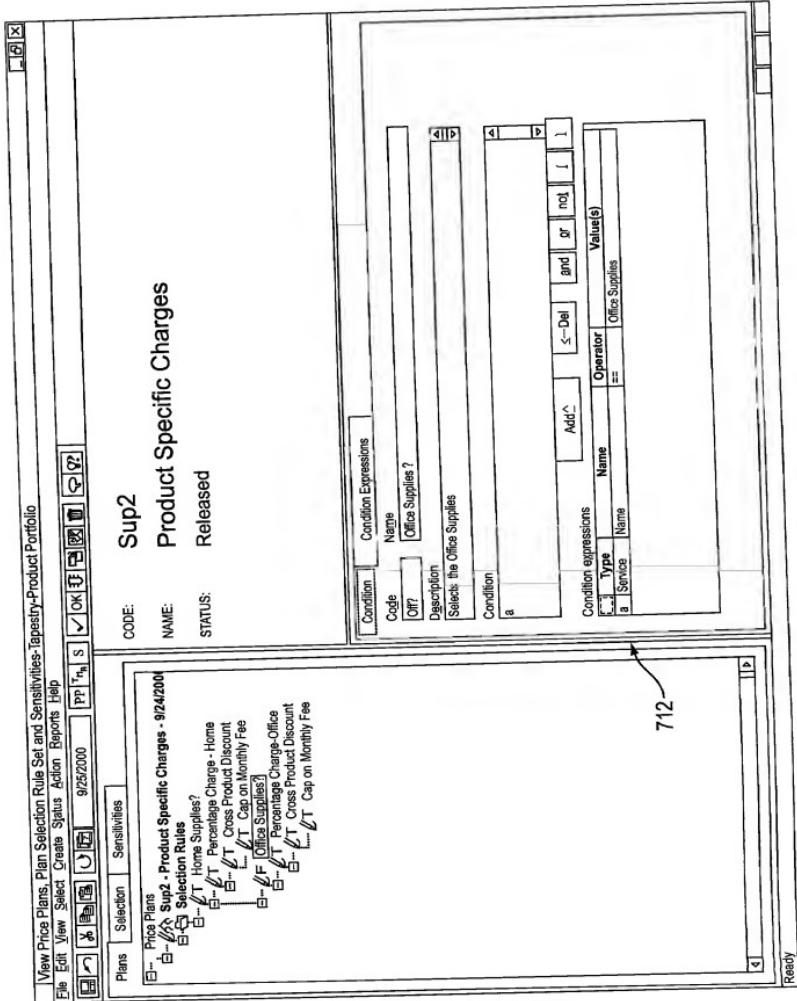


FIG. 29

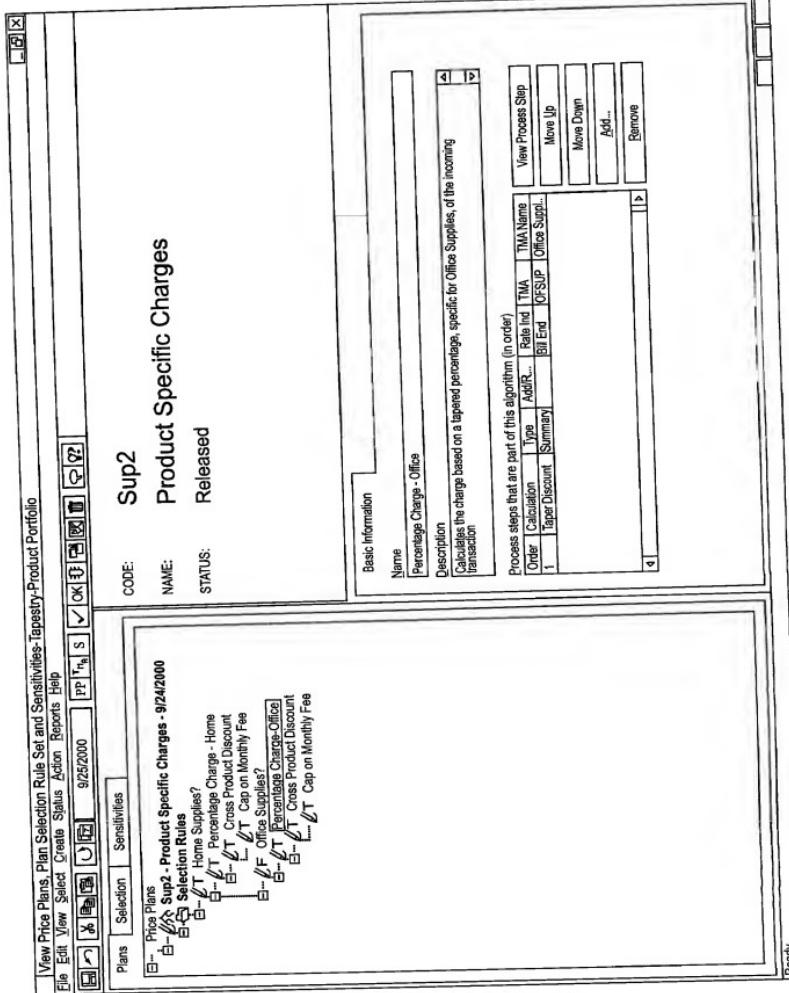


FIG. 30

FIG. 31

View Tariff Model Areas and TMA Sensitivities-Tapestri-#Product Portfolio																																																																								
File Edit View Select Create Status Reports Help																																																																								
<input type="checkbox"/> Tariff Model Areas <input type="checkbox"/> ACCUM-Accumulation-1/11/1999 <input type="checkbox"/> Addl-Cross Product Discount-9/23/2000 <input type="checkbox"/> CAP-\$ 25,000 Cap-A-9/23/2000 <input type="checkbox"/> HOSUP-Home Supplies-Perc. Charge-9/24/ <input checked="" type="checkbox"/> OFSUP-Office Supplies-Perc. Charge-9/24/ <input type="checkbox"/> Perc-2% Change-9/23/2000 <input type="checkbox"/> SubS-Subscription Fee Discount-9/23/2000 <input type="checkbox"/> Suppl-Supply Discount-9/23/2000																																																																								
<input type="checkbox"/> TMA Info <input type="checkbox"/> Details																																																																								
CODE: <input type="text" value="OFSUP"/> NAME: <input type="text" value="Office Supplies-Perc. Charge"/> STATUS: <input checked="" type="checkbox"/> Released																																																																								
<input type="button" value="PP"/> <input type="button" value="Tn"/> <input type="button" value="S"/> <input checked="" type="checkbox"/> <input type="button" value="OK"/> <input type="button" value="F1"/> <input type="button" value="F2"/> <input type="button" value="F3"/> <input type="button" value="F4"/> <input type="button" value="F5"/>																																																																								
<table border="1"> <thead> <tr> <th>Tariff Model Area</th> <th>Calculation Options</th> <th>Tariff Model Entries</th> </tr> </thead> <tbody> <tr> <td><input type="text" value="OFSUP"/></td> <td><input type="text" value="Office Supplies-Perc. Charge"/></td> <td><input type="text" value="Active"/></td> </tr> <tr> <td></td> <td></td> <td><input type="text" value="9/24/2000"/></td> </tr> <tr> <td></td> <td><input type="text" value="Calculation"/></td> <td><input type="text" value="Measure unit"/></td> </tr> <tr> <td></td> <td></td> <td><input type="text" value="None"/></td> </tr> <tr> <td></td> <td><input type="text" value="Taper Percent"/></td> <td></td> </tr> <tr> <td></td> <td></td> <td><input type="text" value="None"/></td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Description of selected calculation</td> </tr> <tr> <td colspan="3">The taper Percent performs a percentage calculation of the accumulated charges.</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Zonal coverage</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> ...</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Statistical coverage</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> ...</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Tariff per or taper</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> ...</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Tariff week</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> ...</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> SubID</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> ...</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Description of tariff model area</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Calculates the charge based on a tapered percentage of the incoming transaction.</td> </tr> </tbody> </table>										Tariff Model Area	Calculation Options	Tariff Model Entries	<input type="text" value="OFSUP"/>	<input type="text" value="Office Supplies-Perc. Charge"/>	<input type="text" value="Active"/>			<input type="text" value="9/24/2000"/>		<input type="text" value="Calculation"/>	<input type="text" value="Measure unit"/>			<input type="text" value="None"/>		<input type="text" value="Taper Percent"/>				<input type="text" value="None"/>	<input type="checkbox"/> Description of selected calculation			The taper Percent performs a percentage calculation of the accumulated charges.			<input type="checkbox"/> Zonal coverage			<input type="checkbox"/> ...			<input type="checkbox"/> Statistical coverage			<input type="checkbox"/> ...			<input type="checkbox"/> Tariff per or taper			<input type="checkbox"/> ...			<input type="checkbox"/> Tariff week			<input type="checkbox"/> ...			<input type="checkbox"/> SubID			<input type="checkbox"/> ...			<input type="checkbox"/> Description of tariff model area			<input type="checkbox"/> Calculates the charge based on a tapered percentage of the incoming transaction.		
Tariff Model Area	Calculation Options	Tariff Model Entries																																																																						
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FIG. 32

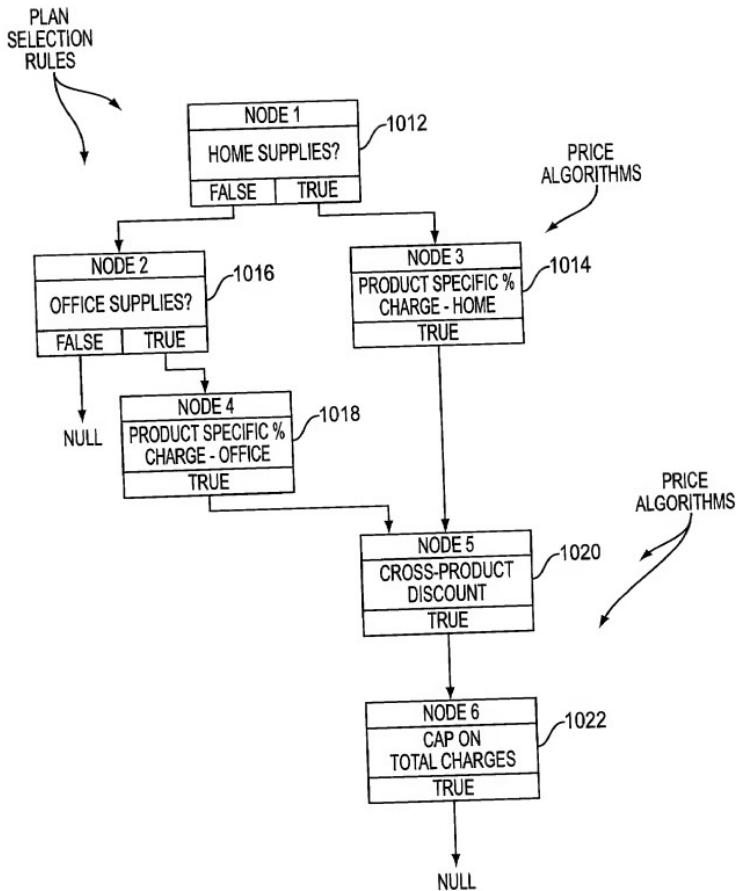


FIG. 33

FIG. 34

Papyrus Client[Viewer:1_LOCAL_PRINTER_2]

File View Find Extras Window Help

3:1 | [] [] [] [] []

[] [] [] [] [] [] SG_01 []

Viewer:1_LOCAL_PRINTER_2

Be sure to check out the BestTelco Website at WWW.BestTelco.com and see our latest discount plans

Transactions for Home						
	BestTelco Web Exchange Itemized Charges	Date	Description	Quantity	Chane	Amount
1.	03/01 10:59 AM	Chairs	10	15.50	1,505.00	1%
2.	03/01 9:22 AM	Tables	5	20.40	1,020.00	1%
3.	02/23 11:55 AM	Beds	5	412.00	2,060.00	1%
4.	02/23 10:15 AM	Sofas	2	800.00	1,600.00	1%
5.	02/22 11:35 PM	Windows	11	21.00	231.00	1%
6.	02/22 8:20 AM	Rugs	2	194.50	389.00	1%
7.	02/21 6:45 PM	Lamps	6	60.00	360.00	1%
8.	02/21 6:05 PM	Mirrors	6	60.00	360.00	1%
9.	02/21 11:01 AM	Closets	16	45.00	720.00	1%

Total Web Exchange Charges \$8,426.00

Total Exchange Fees \$84.26

Web Exchange Summary Your Web Exchange Plan offers a Step Transaction Fees based on total charges

Total Charges	Transaction Percentage
less than \$1,000	5%
\$1,000 - \$2,500	4%
\$2,500 - \$5,000	2.5%
\$5,000 - \$10,000	1%
greater than \$10,000	0.5%

Discounts Applied

- Exchange Transaction Fee Discount Amount -4.21

Discounts are applied to your Web Transaction Fees based on the total volume of your transaction fees You qualified for 5% discount on Web Exchange Usage

Papyrus Client (Viewer:1_LOCAL_PRINTER_2)

File View Find Extras Window Help

Printer:1 LOCAL PRINTER 2

SG 01

Viewer:1 LOCAL PRINTER 2

Be sure to check out the BestTelco Website at WWW.Besttelco.com and see our latest discount plans

	Transactions for Office					
	Date	Description	Quantity	Charge	Amount	Rate
1.	03/01 10:58 AM	Pencils	10,000	0.50	5,000.00	0.5%
2.	03/01 12:27 AM	Staplers	500	5.50	2,750.00	0.5%
3.	02/23 11:55 AM	Paper Clips	54,000	0.03	1,620.00	0.5%
4.	02/23 10:15 AM	Fubber Bands	88,000	0.01	880.00	0.5%
5.	02/22 11:03 PM	Deals	20	121.50	2,430.00	0.5%
6.	02/22 12:00 AM	Chairs	50	54.00	2,700.00	0.5%
7.	02/21 0:45 PM	Computers	10	694.00	6,940.00	0.5%
8.	02/21 0:05 PM	Cabinets	3	361.00	1,083.00	0.5%
9.	02/21 11:51 AM	Bootcates	16	93.00	1,488.00	0.5%
Total Web Exchange Charges \$26,744.00						\$133.72

Total Exchange Fees

Web Exchange Summary

Your Web Exchange Plan offers a Step Transaction Fees based on total charges

Total Charges	Transaction Percentage
less than \$1,000	3%
\$1,000 - \$2,500	2%
\$2,500 - \$5,000	1.5%
\$5,000 - \$10,000	1%
greater than \$10,000	0.5%

Discounts Applied

- Exchange Transaction Fee Discount

Amount

-13.37

Discounts are applied to your Web Transaction Fees based on the total volume of your transaction fees You qualified for 10% discount on Web Exchange Usage

FIG. 35

FIG. 36

View Price Plans, Plan Selection Rule Set and Sensitivities-Tapestry-Product Portfolio

File Edit View Select Create Status Action Reports Help

Plans Selection Sensitivities

Price Plans **Sup3** - Customer Specific Discount

Selection Rules Gold Association?

Transactional Event? Accumulation of Transactions

Subscription Fee? Discount of Subscription Fee?

NAME: Sup3
STATUS: Released
CODE: 9/24/2000

Related Services Price Plan Options

Code	Name	Status
Sup3	Customer Specific Discount	Released
Customer number	Supplier	Maximum destinations
	AMS Exchange	0
Price plan rating period		<input type="checkbox"/> Discontinued
<input type="radio"/> Bill period	Billing name (English)	
Factor	Billing name (Other)	
Period		

Description

If the Customer is member of the "Gold Association" the following discounts apply:

- If the volume of the transactions exceeds \$10,000 a 25% discount is given on the subscription fee
- If the volume exceeds \$50,000 a 30% discount is given on the subscription fee

1102

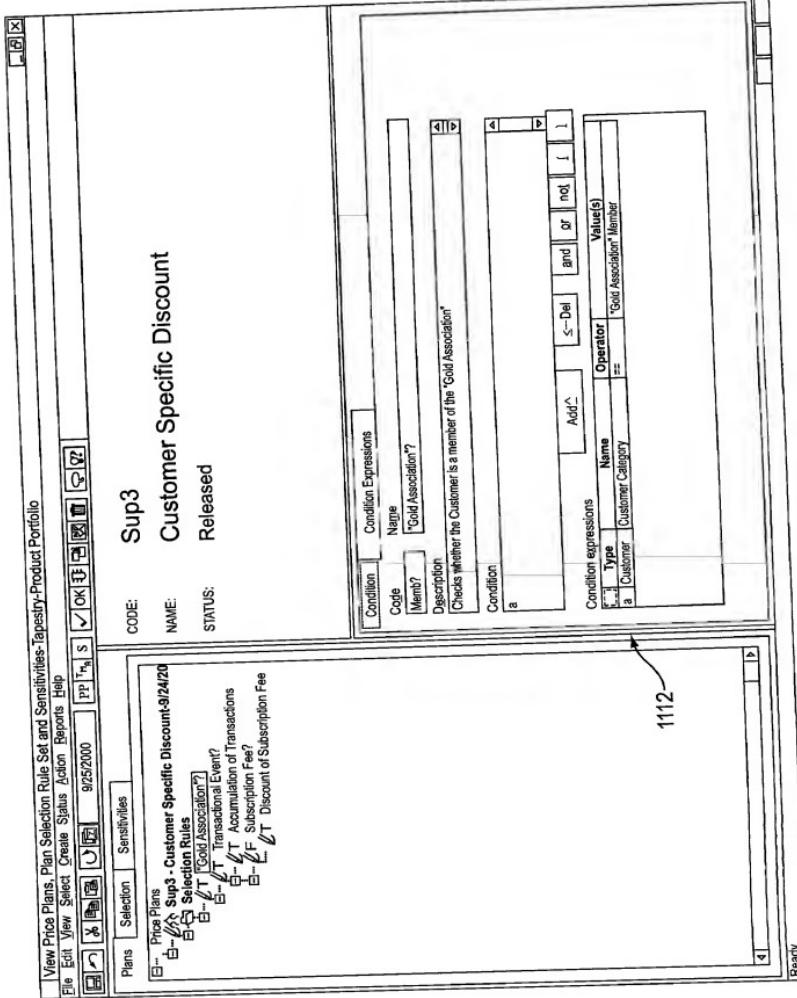


FIG. 37

FIG. 38

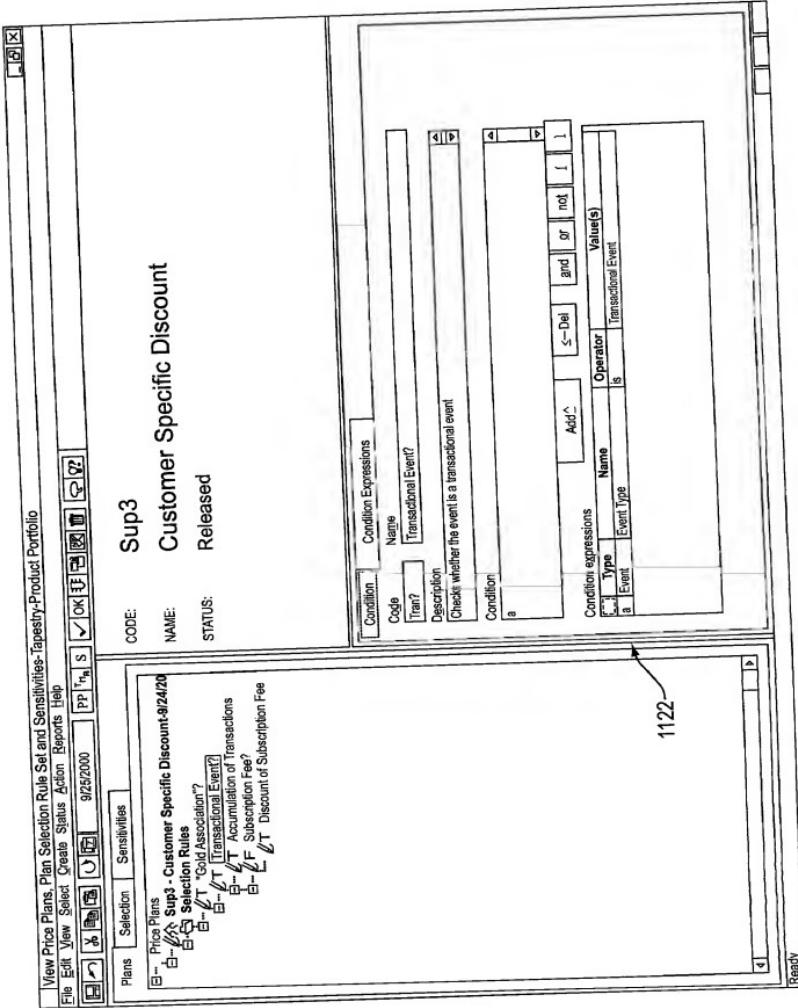


FIG. 3.9

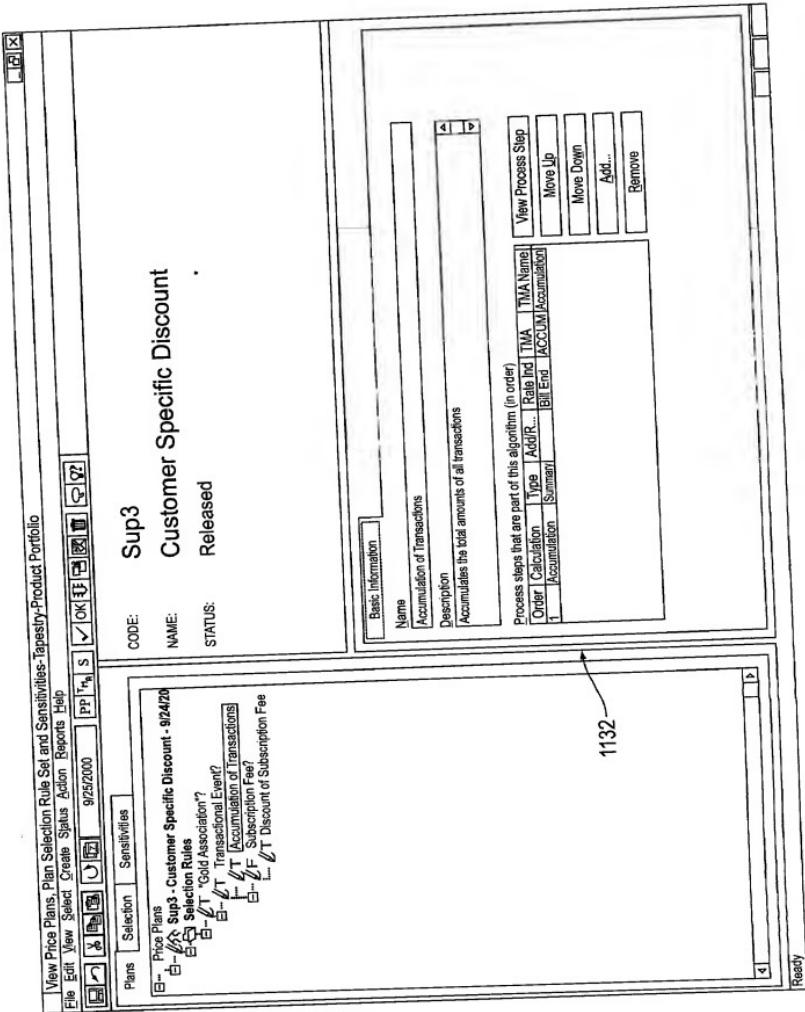


FIG. 40

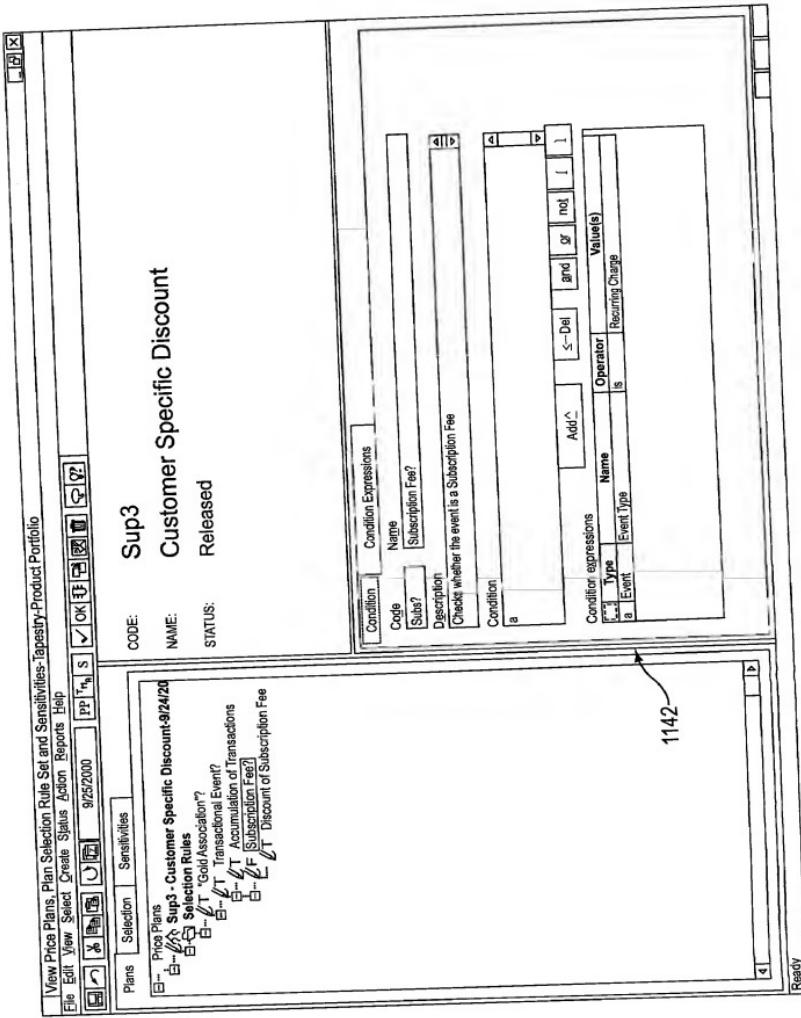


FIG. 41

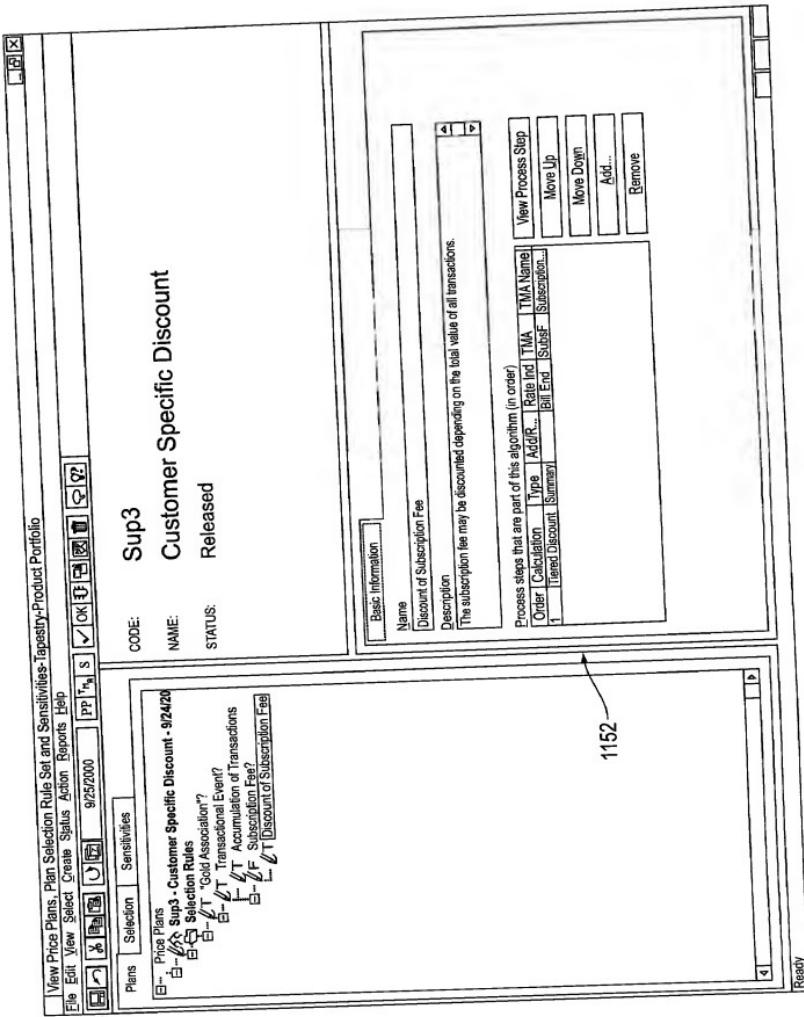


FIG. 42

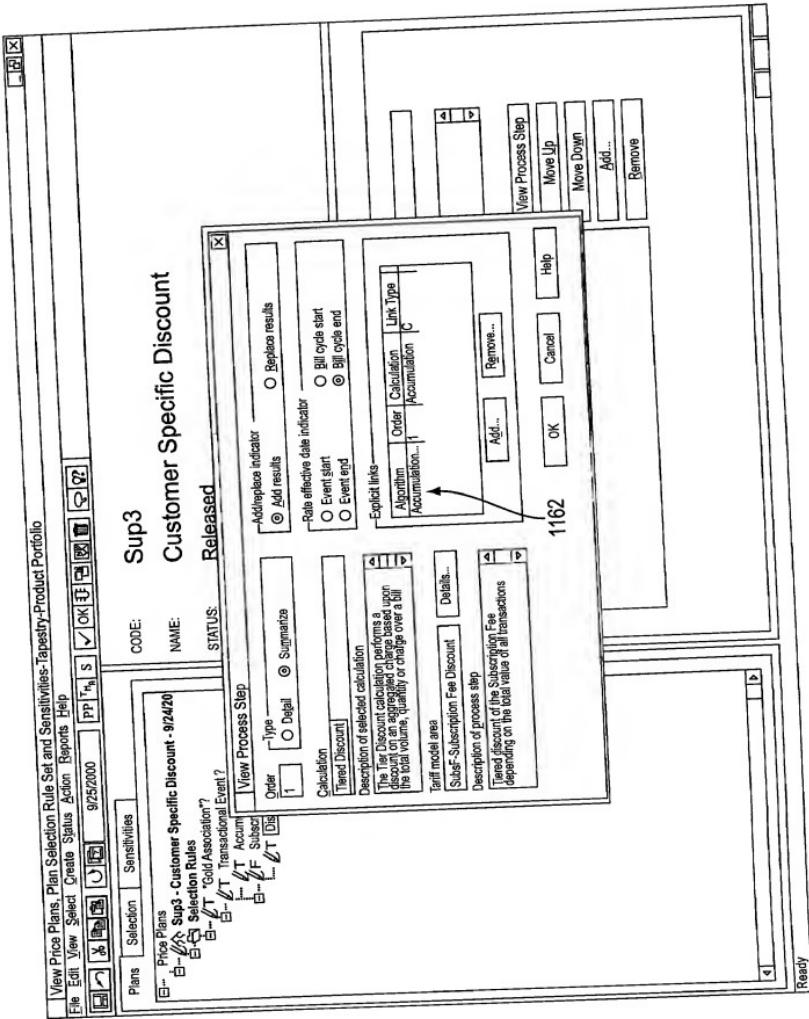


FIG. 43

View Tariff Model Areas and TMA Sensitivities-Tapestry-Product Portfolio

File Edit View Select Create Status Action Reports Help

TMA Info Details

TMA Model Area
 ACCUM-Accumulation-9/1/1999
 Addtl-Cross Product Discount-9/23/2000
 CAP-3.25.000 Cap-9/23/2000
 HOSUP-Home Supplies-Perc. Charge-9/24/
 OESUP-Office Supplies-Perc. Charge-9/24/
 Parc2-% Change-9/23/2000
 Subs-Subscription Fee Discount-9/23/2000
 Suppl-supply Discount-9/23/2000

NAME: CODE: STATUS: Released

Subsf

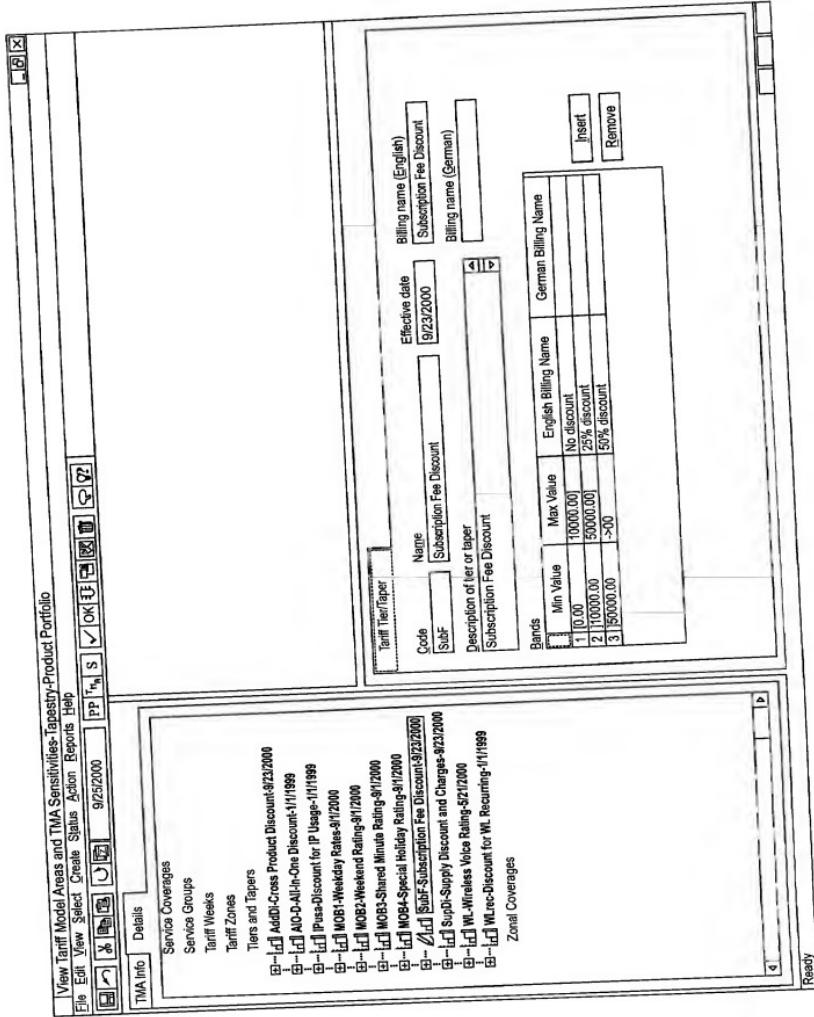
Subscription Fee Discount

Description of tariff model area
A 25% discount is given on the Subscription Fee if the total amount of transactions exceeds \$100,000 and a 50% is given if it exceeds \$50,000.

Tariff Model Area	Calculation Options	Tariff Model Entries
Code	Name: Subscription Fee Discount	Effective date: 9/23/2000
Subsf	Measure unit: None	Status: Active
	Calculation: Three Discount	TMA option group: None
	Description of selected calculation: The Tar Discount calculation performs a discount on an aggregated charge based upon the total volume, quality or change over a bill period. For the Tar band, where the total value falls	...
	Zonal coverage:	...
	Tariff tier or taper:	...
	Tariff week:	...
	SubF	...

Ready

FIG. 44



View tariff Model Areas and TMA Sensitivities-Tariftry-Product Portfolio

File Edit View Select Create Status Action Reports Help

PP	T _h	S	✓	OK	FF	W	Q	?
9/25/2000								

SubsF

Subscription Fee Discount

CODE: SubsF

NAME:

STATUS: Released

ACCUM-Accumulation-4111999

AddD-Cross Product Discount-9/23/2000

CAP-\$ 25,000 Cap-9/23/2000

HOSUP-Home Supplies-Per. Charge-9/24/

OFSUP-Office Supplies-Per. Charge-9/24/

PerC-% Charge-9/23/2000

SubsF-Subscription Fee Discount-9/23/2000

Suppl-Supply Discount-9/23/2000

TMA Info

Tariff Model Areas

Details

Tariff Model Areas

ACCUM-Accumulation-4111999

AddD-Cross Product Discount-9/23/2000

CAP-\$ 25,000 Cap-9/23/2000

HOSUP-Home Supplies-Per. Charge-9/24/

OFSUP-Office Supplies-Per. Charge-9/24/

PerC-% Charge-9/23/2000

SubsF-Subscription Fee Discount-9/23/2000

Suppl-Supply Discount-9/23/2000

Tariff Model Areas

Calculation

Tiered Discount

Tariff model entities

Band	Percentage	Amount
1.1	0	
2.2	75	
3.3	50	

Measure unit

TMA option group

Description of selected calculation option

Zonal coverage

Service coverage

Tariff week

Tier or taper

SubsF

FIG. 45

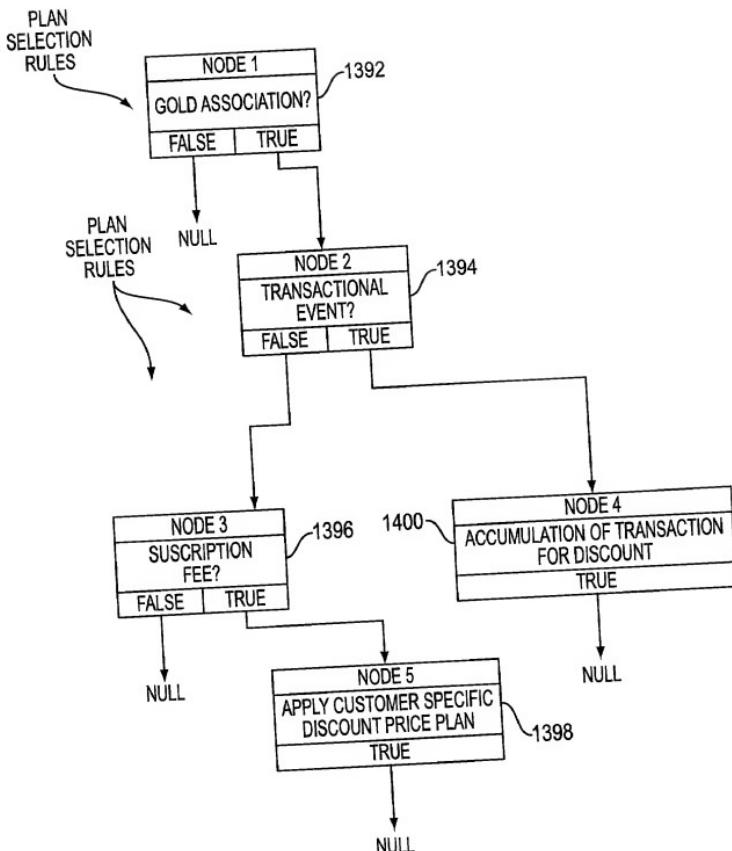


FIG. 46

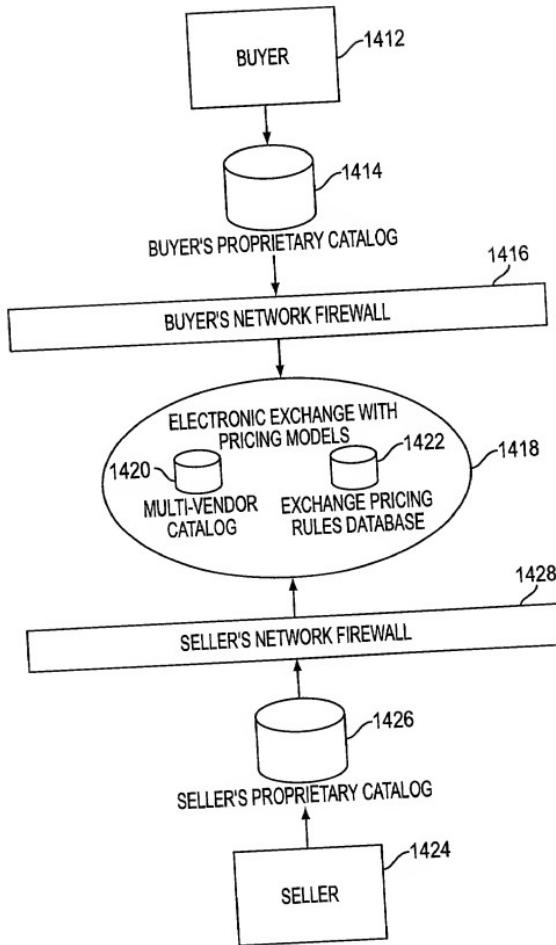


FIG. 47

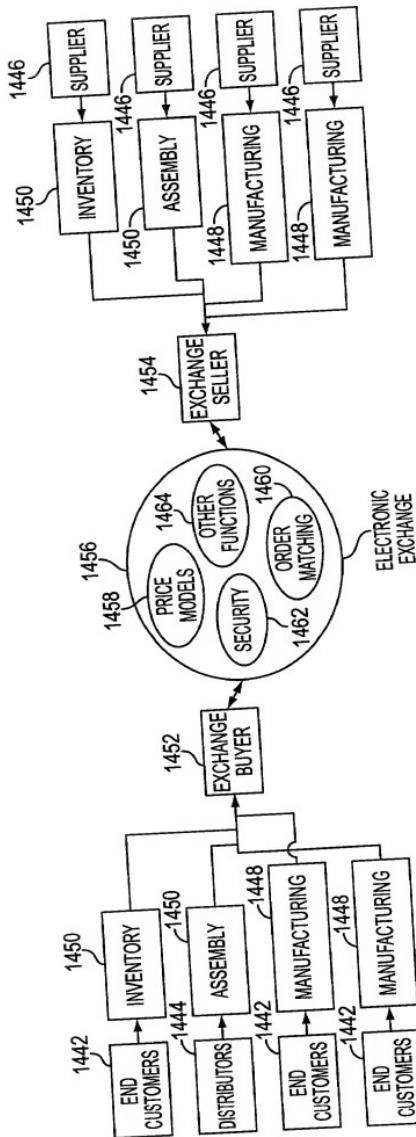


FIG. 48

FIG. 49

